

Chicago health system to save more than 50 percent after switching to Premier healthcare alliance contracted supplier for hemostasis patches

CHALLENGE

At Ingalls Health System in Harvey, IL, employees are always looking for ways to decrease costs without jeopardizing patient care. Through this ongoing vigilance, system officials realized that the cath lab and diagnostic interventional radiology were using an “off contract” hemostasis patch.

SOLUTION

- Materials management worked with staff from the two departments to assess the possible use of a hemostasis patch that was on contract with Premier.
- A three-month evaluation was conducted in both the cath lab and diagnostic interventional radiology to compare the patch on contract with the one currently used by Ingalls.

RESULTS

- The clinical evaluation showed no difference in outcomes between the two hemostasis patches.
- There was no difference in clotting time and no diminution of clinical quality.
- Ingalls is converting from an off-contract supplier to a hemostasis patch from contracted supplier, TZ Medical, at an annual savings of \$63,640 on annual spend for this product of \$120,000; the new patches will cost more than 50 percent less than the ones from the non-contracted supplier.



Serving south suburban Chicago, Ingalls Health System includes a 563-bed hospital and a network of comprehensive outpatient centers. Ingalls Family Care Centers and Urgent Aids are located in Tinley Park, Flossmoor, and Calumet City. There is also a Wellness Center in Homewood, Same Day Surgery in Tinley Park, Ingalls Center for Outpatient Rehabilitation in Calumet City and Ingalls Home Care & Hospice.
www.ingallshealthsystem.org.

“This is a great example of the positive result of cross-functional teams working together to do what is right for patients clinically and economically. It really showcases all of their hard work. I’m not sure our employees always understand how much they contribute to the success of our organization. In this case our employees all worked together as a team to make this change happen and we will see amazing cost savings this year because of it.”

*Harold Richards
Director of Materials Management
Ingalls Health System*

FOR MORE INFORMATION:

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